

AGENDA REPORT

DATE October 7, 2003

ITEM: FIVE NEW 2003 OR 2004 TANDEM AXLE DUMP TRUCKS

INITIATED BY: PUBLIC WORKS DEPARTMENT

ACTION REQUESTED: AWARD BID

PRESENTED BY: JIM REARDEN, PUBLIC WORKS DIRECTOR

**RECOMMENDATION:**

Staff recommends that the City Commission award the bid for five new 2004 tandem axle dump trucks to Motor Power of Great Falls for \$304,640.00 including trade-ins.

**MOTION:**

I move that the City Commission award the bid for five new 2004 tandem axle dump trucks to Motor Power of Great Falls for \$304,640.00 including trade-ins.

**SYNOPSIS:**

The specifications were advertised three times in the Great Falls Tribune and mailed to fifteen prospective bidders, with five bidders responding. Bids for the tandem axle dump trucks were requested for either 2003 or 2004 models to take advantage of possible savings with year-end pricing. Additionally, the truck purchase included both Street Division and Water Distribution units.

Purchasing five tandem axle trucks in one bid allowed for significant manufacturer discounts. A similar purchase of one 2002 tandem axle truck cost \$73,738.00. The purchase of the five new 2004 tandem axle trucks is \$60,928.00 per unit for a savings of \$12,810.00 per unit under prices paid for the single 2002 tandem axle truck. The bids were opened on September 17, 2003. Motor Power of Great Falls was the lowest responsive bidder.

Staff recommends accepting the \$8,750.00 trade-in offer for the 1986 Ford 800 tandem axle dump truck #826 and \$11,000.00 for the 1992 Freightliner FL80 tandem axle dump truck.

**BACKGROUND:**

Four of these units will be used in the Street Division. Funds for their purchase were provided in the FY 2003-2004 Street Budget. The other unit will be used in the Water Distribution. Funds for its purchase were provided in the FY 2003-2004 Water Distribution Budget.

**FIVE NEW 2003 OR 2004 TANDEM AXLE DUMP TRUCKS**

<b>NAME &amp; ADDRESS OF BIDDER</b>	<b>Bid Security Affidavit of Non-Collusion</b>	<b>Initial Bid for Five Units</b>	<b>Trade-In – 1986 Ford 8000 Dump</b>	<b>Trade-In – 1992 Freightliner</b>	<b>Net Bid with any Trade-Ins</b>	<b>Make</b>	<b>Model</b>
Western Star Sterling of Montana	<u>BB 10%</u> 0	\$325,420.00	\$6,000.00	\$10,000.00	\$309,420.00	Sterling	LT8513
NW Truck & Trailer	<u>BB \$45,000</u> 0	\$317,985.00	\$2,500.00	\$3,500.00	\$311,985.00	Sterling	LT8513 w/CAT Engine
NW Truck 2 <sup>nd</sup> Bid	0	\$334,460.00	\$2,500.00	\$3,500.00	\$328,460.00	Sterling	LT8513 w/Cummins Engine
Motor Power Equip of Billings	<u>BB \$36,000</u> 0	\$348,025.00	\$9,000.00	\$11,000.00	\$328,025.00	International	7400
Motor Power of Great Falls	<u>BB \$34,852.50</u> 0	\$324,390.00	\$8,750.00	\$11,000.00	\$304,640.00	Kenworth	T300 w/Crysteel Body
Motor Power 2 <sup>nd</sup> Bid	<u>BB \$34,852.50</u> 0	\$329,420.00	\$8,750.00	\$11,000.00	\$309,670.00	Kenworth	T300 w/Henderson Mark I Body
Motor Power 3 <sup>rd</sup> Bid	<u>BB \$34,852.50</u> 0	\$329,440.00	\$8,750.00	\$11,000.00	\$309,690.00	Kenworth	T300 w/Williamson Body
G.F. Truck Center	<u>BB 10%</u> 0	\$330,385.00	\$5,500.00	\$12,000.00	\$312,885.00	Freightliner	FL80 w/Crysteel 15' Dump Body
G.F. Trk Ctr. 2 <sup>nd</sup> Bid	<u>BB 10%</u> 0	\$336,327.50	\$5,500.00	\$12,000.00	\$318,827.50	Freightliner	FL80 w/Henderson Mark I Dump Body
G.F. Trk Ctr. 3 <sup>rd</sup> Bid	<u>BB 10%</u> 0	\$336,310.00	\$5,500.00	\$12,000.00	\$318,810.00	Freightliner	FL80 w/Williamson WDN15-12 Dump Body

**2003 or 2004 TANDEM AXLE DUMP TRUCK  
BIDDERS LIST**

1. Motor Power Equipment  
ATTN: Randy Wait  
P.O. Box 80030  
Billings MT 59108-0030
2. Tri-State Truck & Equipment  
5024 Tri-Hill Frontage Road  
Great Falls MT 59404
3. Great Falls Truck Center  
ATTN: H.B. Wilder  
P.O. Box 2472  
Great Falls MT 59403
4. Northwest Truck  
ATTN: Dean Idstrom  
P.O. Box 2511  
Billings MT 59103
5. Kois Brothers  
P.O. Box 1728  
Great Falls MT 59403
6. Modern Machinery  
P.O. Box 16660  
Missoula MT 59808
7. Rimrock Equipment Co.  
P.O. Box 1396  
Billings MT 59103
8. 3-V Distributing  
ATTN: Joe Jochems  
P.O. Box 955  
Conrad MT 59425
9. Maric Sales  
P.O. Box 485  
Draper UT 84020-0485
10. HCL Equipment  
2417 Old Havre Hwy  
Black Eagle MT 59414-1069
11. Midwest Industries, Inc.  
2320 North 7<sup>th</sup> Avenue  
Bozeman MT 59715
12. Great Northern Equipment  
3001 West Broadway  
Missoula MT 59805
13. Motor Power of Great Falls  
ATTN: Tony Breuer  
P.O. Box 2264  
Great Falls MT 59403
14. Western Star Trucks of MT  
1430 Carter Drive  
Helena MT 59601